



SIOR Houston Chapter and SIOR Foundation Announce Educational Partnership with Mays Business School at Texas A&M University

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Houston and College Station, TX; March 6, 2018 – **Bill Ginder** SIOR, CCIM and President of the **SIOR Foundation (Society of Industrial & Office Realtors®)** and a member of the Houston/Gulf Coast Chapter of SIOR announced a new educational partnership with **Mays Business School at Texas A&M University** in College Station, Texas.

SIOR’s Houston Chapter, along with matching funds from Washington, D.C.-based SIOR Foundation, is sponsoring three graduate students enrolled in the Master of Real Estate program in the Mays Business School of Texas A&M and providing \$24,000 in scholarship grants.

Travis Land, SIOR and President of the SIOR Houston/Gulf Coast Chapter, said that three \$8,000 scholarships will be granted to deserving students using a merit-based criteria and selection process. The application deadline to be considered for an SIOR grant is the end of March this year.

“Our industry provides a lot of opportunities for college graduates to establish and build great careers. Supporting students to help them get advanced degrees will benefit these students once they enter the commercial real estate business yet it also benefits our industry as a whole by raising the standards of excellence. It’s a win-win,” said Land.



Travis Land, SIOR

The Master of Real Estate Program at Mays Business School at Texas A&M is ranked as the 5th Best Real Estate Program in the U.S. (bestmasters.com) and recently celebrated its 40th year as a graduate program. The 16-month program features three semesters of classroom work and one semester of internship experience. Mays is particularly known for its strong job placement record with Master of Real Estate graduates. The total cost of the Master of Real Estate Program is \$25,000 and about 45 students graduate annually.

Cydney C. Donnell (Aggie Class of 1981), is Executive Professor, Associate Department Head and Julio S. LaGuarta Professor in Real Estate at Mays Business School. She is also Director of Real Estate Programs and teaches the Mays course “Real Estate Capital Markets.”

“We’re providing the skills required by contemporary real estate professionals to thrive in the commercial real estate industry once they graduate. We try to instill in our students a culture of leadership and want them to be the spokespeople for our industry once they develop successful careers. We want them to be the ones to recruit the next generation of real estate professionals,” said Donnell.

“The SIOR Matching Funds Program is a tremendous gift to the Mays Business School and Master of Real Estate Program. Up to \$8,000 per student is a truly meaningful amount and covers a substantial portion of tuition. We’re excited to have established this co-venture with SIOR and I am grateful that our program’s Advisory Board embraced the concept and supported this scholarship with their generosity,” Donnell added.



Professor Cydney Donnell

Members of Professor Donnell’s Advisory Board provided the \$12,000 in matching funds for the Master of Real Estate Program at Mays Business School.

Mays Business School offers multiple master’s programs in a wide range of disciplines where students develop new skills through high-impact learning experiences and learn to leverage the power of the global Aggie network. Mays educates more than 6,200 undergraduate, master’s, and doctoral students in accounting, business honors, finance, management, management information systems, marketing and supply chain management.

The Society of Industrial & Office Realtors®) is the world’s largest and most prestigious association of commercial real estate brokers. SIOR members complete more than 80,000 transactions annually. SIOR has more than 3,000 members in more than 630 cities in 34 countries. SIOR Foundation is a 501 (c) (3) not-for-profit organization that solicits and accepts charitable contributions. The Foundation offers scholarship grants at every college with an accredited real estate program as well as graduate student scholarships at accredited universities in which real estate or real estate finance is part of its core curriculum. Bill Ginder is a veteran industrial broker in Houston with Caldwell Companies. Travis Land is a partner and industrial specialist with NAI Partners in Houston.